

CAPITAL GAINS TAX HIKE

Navigating the new investment landscape

CHILD TRUST FUNDS

Unclaimed accounts contain on average £2,212

THE COST OF LIVING TO 100

Could your planning cover a longer life?



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WEALTH MANAGEMENT

WINTER 2024

Quarterly Newsletter

An uphill climb?

Tackling the Autumn Budget outcomes



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Rachel Reeves's Autumn Budget, the first of the new Labour government, pointedly avoided direct tax increases on individuals. However increased employer NICs for 2025/26 are likely to test already stretched profit margins for many businesses. Additional hikes to capital gains tax, and the extension of the reach of inheritance tax, will affect business owners and others who do not consider themselves particularly wealthy. If the latest legislation has left you concerned about your estate and legacy, transferring assets to your spouse or civil partner may be enough to mitigate potential liabilities. With the prospect of reaching 100 years old forecast to treble within the next 25 years, funding care in later years will become an issue for more and more people. One thing everyone can do to prepare for retirement is ensure you have topped up any gaps in your national insurance record as much as you are able. The extended opportunity to top up missed payments will close at the end of this tax year.

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Unclaimed Child Trust Funds can be tracked down to access funds.

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Trump 2.0 – What will 2025 bring for markets and the world?

As we approach the end of 2024, it is worth reflecting on some of the defining events of this year and considering an outlook for 2025, a year around the world that I suspect will be dominated by US policy implemented under Trump 2.0.

Many of the positive and unifying events of 2024 (the Paris Olympics for example), have been overshadowed by the dreadful conflicts in the middle east and in Ukraine where daily human losses have now escalated to over 1500 per day. In the last week we have seen the collapse of the Assad dictatorship in Syria and that situation provides a new worrying potential regrouping of ISIS and other terrorist groups. This was not lost on Benjamin Netanyahu in the last few days and his resulting surgical military response to neutralising weapons bases in Syria that would be problematic for neighbouring countries if falling into the wrong hands.

Trump's inauguration in January will likely place further immediate pressure on European NATO members to up their spending on defence and address the scandalous situation (which Trump highlighted succinctly under his last presidency), where member countries were not meeting their defence spending commitments, while expecting protection from the world's strongest nation. Trump will likely insist on a further spend increase – possibly to 3% of GDP – from each member state. It will be genuinely tough for Europe to ignore this pressure given the inflated danger on Europe's eastern flank and a threat from Trump on the future of NATO if there is non-compliance. This US policy directed by Trump is likely to have benefit for all Europeans in terms of long-term security, despite the obvious additional strains it will place on the German and French economies in particular, while they struggle with economic progress under dysfunctional governments. This along with the potential US tariffs for Europe, China, Canada and large parts of the world are likely to be a principal political and economic narrative in 2025.

This year has been a much more positive one for markets and the corporate leaders have once again been the dominant US companies that are driving technical progress in our daily lives and particularly those with a focus on AI. As Apple approaches a \$4 trillion market cap (significantly larger than the entire UK stock market combined) it is hard to see how the US doesn't continue to drive the economic narrative. Regardless of personal views on Trump, the polarisation between our own governments evident lack of any commercial credibility or vision in reestablishing growth in our economy, and the real focus on reducing taxes and driving growth in the US, is palpable. We would expect the US to continue performing well over the coming years and it will be interesting to see how Trump's appointment of Musk to run DOGE and significantly shrink the size of the US federal government plays out next year.



In numbers published this morning the UK economy contracted by 0.1% in October, the second consecutive month of contraction at 0.1% – a significant blow to the Labour government's economic agenda. Labour has made a shocking start to their term demonstrating poor judgment under many headings and highlighting the folly of those with no commercial or real-world experience running an economy. It is interesting that UK stocks remain on a significant discount to their American counterparts (the largest in 50 years) and this has been the context of much financial press debate over recent months. The reality is that for the UK markets to close the gap we need pro-business policy, lower taxes and smaller government, frustratingly none of which seems likely under the current directive.

We remain focussed on identifying the investment strategies that can deliver good outcomes for our clients over time and navigating the political and economic climate that is dealt to us along the way. We believe that 2025 has the capacity to be another positive year for markets, though there will likely be challenges along the way, with Geo-politics, continuing regional conflict, US tariffs and a new US president that will likely drive much of the narrative. No one knows what direction events will take, though we must take some comfort in Trump having the context of a previous term and a four-year period since to reflect and plan for Trump 2.0. Trump's second term is likely to favour business, be pro markets and perhaps most significantly, do everything in its not insignificant power to make the United States of America great again. Love him or hate him, I suspect he might succeed, but probably under his own reference terms.

We do wish all our readers an enjoyable and relaxing festive period

Rob Sandwith | Chief Executive

December 13th, 2024



INVESTMENT

Investment in a world of higher capital gains tax

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Investors face higher tax on investment gains after the Chancellor Rachel Reeves raised the rate of capital gains tax (CGT) in her Autumn Budget.

There is no change to the CGT rate charged on property disposals, but those selling shares and other assets will now pay tax at 18% or 24%, depending on their marginal tax rate. Previously these stood at 10% and 20%.

The previous Conservative government hacked back the CGT annual exempt amount (AEA) – the profits you can realise each tax year before CGT is applied – from £12,300 to just £3,000 over the last two years.

The combination of these two measures means that many investors face significantly higher capital gains bills — but there are steps you can take to reduce this tax liability.

■ The first is to make the most of tax-efficient investment vehicles. Investors can deposit £20,000 annually into an individual savings account (ISA), and any gains made through this wrapper are sheltered from CGT.

■ Investors should also make strategic use of their CGT AEA. If you are looking to realise a large gain, it may be worth selling shares in tranches over two or more years to utilise each year's CGT AEA, as it cannot be carried forward.

■ A strategy known as 'bed and ISA' takes advantage of the CGT AE every year. You

sell investments to realise a capital gain, but then immediately buy back the holding within an ISA wrapper, moving unsheltered assets into a tax-free environment. Of course, you need to ensure your ISA allowance has not been allocated elsewhere. But don't forget there will be stamp duty to pay if the asset being sold and repurchased is shares.

■ Investors can also deposit up to £60,000 a year into pensions which are not within the CGT regime and they also benefit from income tax relief on contributions. However, bear in mind that withdrawals can't be made until the age of 55, soon to be 57, and withdrawals may be subject to income tax.

Capital losses can offset capital gains, and losses can be carried forward indefinitely to offset future gains if reported to HMRC within four years of the end of the tax year in which the asset was disposed of.

Married couples and civil partners have the option to transfer assets between each other to reduce the total tax paid as a couple. For example, where one spouse or partner stands to make a gain over £3,000, they can transfer assets to the other with no CGT implications. Both spouses can then sell their holdings and use both of their CGT AEAs. Owning assets jointly is also effective as any gain is split equally.



You can sell investments to realise a capital gain, but then immediately buy back the holding within an ISA wrapper, moving unsheltered assets into a tax-free environment.

As always, take advice before making key decisions about your finances.

✚ *The value of your investment and any income from it can go down as well as up and you may not get back the full amount you invested.*

Investing in shares should be regarded as a long-term investment and should fit in with your overall attitude to risk and financial circumstances.

Past performance is not a reliable indicator of future performance.

The Financial Conduct Authority does not regulate tax advice. Tax treatment varies according to individual circumstances and is subject to change.

ISA investors do not pay any personal tax on income or gains, but ISAs may pay unrecoverable tax on income from stocks and shares received by the ISA managers.

TAX

An uphill climb? Tackling the Autumn Budget outcomes

The first Budget from a Labour government in over 14 years reflects the financial strain we have been briefed to expect.

"...And the only way to drive economic growth... is to invest, invest, invest." So said Rachel Reeves, early on in her first Budget on 30 October. Those who kept listening learned, however, that invest, invest, invest would only follow borrow, borrow, borrow and tax, tax, tax.

On the borrowing front, the Office for Budget Responsibility now projects that the government will still be borrowing over £70 billion a year in five years' time and will be paying more than £100 billion of debt interest every year from 2024/25 through to 2029/30. The tax figures are equally daunting, with the additional tax raised by the Budget totalling nearly £180 billion by 2029/30.

There were three major tax highlights.

Employer's national insurance contributions (NICs)

There were two major increases and one minor mitigation. From 2025/26:

- The main rate will rise from 13.8% to 15.0%.

- The secondary earnings threshold, below which no employer's NICs are levied, will fall from £9,100 to £5,000 and be frozen until April 2028.
- The employment allowance, effectively an annual NIC rebate, will rise from £5,000 to £10,500. However, this remains unavailable for companies with a single director employee or if the employee is providing domestic services (e.g. a nanny).

Combined with a 6.7% increase in the National Living Wage from April 2025, the higher NICs will mean a significant additional cost for employers, particularly those operating in low wage sectors, such as retail and hospitality.

One notable upshot is that salary sacrifice schemes involving low emission cars or pension contributions will be more attractive from 2025/26 because of the employer NIC savings they offer.

Capital gains tax (CGT)

Changes to CGT were thoroughly trailed in the run up to the Budget, but proved to be less dramatic than some rumours had suggested:

- The main rates rose from 10% to 18% for basic- and nil-rate taxpayers and from 20% to 24% for higher- and additional-rate taxpayers, effective from Budget day. The move brings the rates into line with those already applying to residential property.
- The rate for business assets disposal relief (BADR) will increase from 10% to 14% for 2025/26 and 18% thereafter, while the BADR lifetime limit stays at £1 million.

Some consequences of these increased tax rates are considered elsewhere in the newsletter.

Inheritance tax (IHT)

Like CGT, changes to IHT were widely expected, and they lived up to, if not exceeded, the rumours:

- The nil-rate band (£325,000 since 6 April 2009), residence nil-rate band (£175,000

Strike (class) 3 – last call for NICs top up

The third and likely final deadline for backfilling your national insurance contributions (NICs) record to boost your state pension is under four months away.

Eleven years ago, the coalition government legislated for extending the minimum NICs record for any state pension entitlement from one year to ten years. NICs backdating rules were relaxed to ease the transition. Missed NICs dating back to 2006/07 could be paid at any time up until 5 April 2023. Beyond that date, the old rules would apply, limiting the maximum backdating period to six tax years.

Predictably, when 2023 arrived, there was a stampede of enquires about NIC records which the Department for Work and Pensions (DWP) and HMRC could not manage. As a result, the deadline got moved – to 5 July 2023. When that too proved

administratively impossible to handle, a third deadline was set: 5 April 2025, giving HMRC and DWP the time to improve their systems.

The clock is now ticking on that third deadline, which is unlikely to be extended again. If you have not reached state pension age (now 66 but rising soon) or reached it after 5 April 2017, this is the time to check your NICs record, if you have not already done so. If you are under 66 the starting point is <https://www.gov.uk/check-state-pension>.

✚ *The Financial Conduct Authority does not regulate tax advice. Tax treatment varies according to individual circumstances and is subject to change.*

since 6 April 2020) and its taper threshold (£2 million since 6 April 2017) will all be frozen for a further two years, until 6 April 2030.

■ From 6 April 2026, 100% agricultural relief and 100% business relief will be capped at a non-transferable £1 million total. Above that, relief will be at 50%. From the same 2026 date, relief on certain shares listed on AIM will be halved to 50% in all instances.

■ From April 2027, death benefits from pension arrangements (including death in service benefits) will be included in the estate for IHT purposes, meaning that in some instances, they will be liable to both income tax and inheritance tax.

These changes will make little difference for some people, but will upend estate planning for others, something examined further in 'Time to review your estate planning?'.

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Time to review your estate planning?

Credit: Jack Frog/Shutterstock.com

The October Budget could mean a radical rethink in your estate planning.

Changes to inheritance tax (IHT) coming over the next three years, outlined in our feature article on the Autumn Budget, could mean that a review of your estate planning is required. There are two main areas that need to be examined.

PENSIONS

If part of your estate planning involves pension benefits paid on death, then the new rules from 2027/28 could significantly increase the IHT liability on your estate. This applies both to traditional death in service life cover provided

by your employer and to residual pension funds, unused at the date of death.

The example below shows one of the many impacts of the reform. Pension benefits become subject to IHT, also increasing the overall value of the estate, which may lead to a loss of some or all of the residence nil rate band.

What can be done to mitigate the extra IHT liability depends upon a variety of factors, not the least of which is where you are on the retirement journey.

BUSINESS AND AGRICULTURAL RELIEFS

If you own shares in a private business, a partnership interest or agricultural land, the £1 million overall cap on 100% IHT relief means



In theory, a married couple or civil partners can transfer business assets and/or agricultural land worth £2 million before IHT bites, but as the £1 million limit is not transferable, each partner would need to make their own bequest.

you can no longer assume these will pass to your beneficiaries free of IHT if you die after 5 April 2026. Relief of 50% will be available above the cap and the IHT can be paid over ten years in interest-free instalments.

In theory, a married couple or civil partners can transfer business assets and/or agricultural land worth £2 million before IHT bites, but as the £1 million limit is not transferable, each partner would need to make their own bequest. As a result, it could be necessary to restructure ownership and revise wills before 6 April 2026 arrives.

Among the alternatives are to make lifetime gifts rather than wait until death. The seven-year rule, which puts outright gifts made over seven years before death beyond the reach of IHT, remains in place.

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The Financial Conduct Authority does not regulate will writing and some forms of estate planning.

Pensions and IHT in 2027/28

Joan, a widow aged 81, dies with an estate of £1.75 million and various pensions, including some inherited from her late husband, with a total value of £500,000. These will provide a lump sum death benefit to her grandson, James. At death, Joan's estate will also benefit from the transfer of her late husband's nil rate band and residence nil rate band.

	Death before 2027/28 (£)	Death in 2027/28 (£)
Estate	1,750,000	1,750,000
Pension	500,000	500,000
Nil rate bands	650,000	650,000
Residence nil rate bands	350,000	225,000 [†]
Inheritance tax due	-300,000	-550,000
Income tax on pension*	-225,000	-170,000
Net of taxes estate	1,725,000	1,530,000

[†] Joan's residence nil rate band is reduced by £125,000 because of the tapering that applies once the £2,000,000 taper threshold is crossed.

* Assumed to be at 45%. Income tax is charged on the value of the remaining pensions after deduction of their share of the overall IHT bill.

RETIREMENT

Could you afford to live to 100?

The number of people reaching their 100th birthday is expected to treble over the next 25 years, raising a long-term, financial-planning challenge.

How can savers ensure they have sufficient funds to maintain living standards through a potentially far longer retirement?

This problem was made significantly harder with the government announcement that it was cancelling planned reforms to long-term care funding in England, due to the cost. These had been scheduled to start in 2025 and may have limited care costs for many older people, particularly those needing residential care and help with day-to-day living tasks.

PLANNING FOR THE TWILIGHT YEARS

For those heading towards retirement, the lack of such reforms adds to the difficulty of planning for the twilight years.

While spending on essential bills may remain fairly constant in retirement, discretionary spending on things like travel and entertaining is higher in the early years of retirement, but typically declines as people enter their 80s. However, costs can rise significantly if care is then needed, whether at home or in a residential setting.

None of us know exactly how long we'll live for, or what our health needs will be, so building a decent retirement fund is key to providing flexibility, regardless of circumstances.

When it comes to planning for a long retirement some core considerations are:

- **Save what you can:** The more you can save while working the more flexibility you'll have in retirement. Start early to benefit from compound growth, and make the most of tax-efficient wrappers, such as pensions and ISAs to further boost returns.
- **Be flexible around retirement dates:** If you can work for longer, even on a part-time basis, this can help make pensions and other

savings last longer, as they will effectively be funding fewer years. And it can be good for your health.

- **Don't cash in pensions early:** You can access your pension funds from the age of 55, but just because you can, doesn't mean you should. It might be tempting to access these funds for holidays or home improvements, but be aware this can seriously reduce funds available for the later years of your retirement.
- **Seek advice on income options:** Annuities offer a secure income and will continue to be paid for life, however long that is, but may represent poor value if you die young. You will also have to pay more for an annuity with income that increases annually to help keep pace with inflation.

Drawdown, where funds remain invested, offers more flexibility but less security. A blended approach can offer a degree of flexibility but with the peace of mind that at least some income is guaranteed for life – however long that might be. Seeking advice is imperative.

- **Take a holistic view of your finances:** For many people it is unrealistic to save enough to cover day-to-day living expenses through retirement plus potential care costs. But other assets, such as a property, could be sold to pay for care should the need arise.

✚ *Occupational pension schemes are regulated by The Pensions Regulator.*





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NEWS ROUND UP

New bank rules on fraud

Under new rules, banks and building societies must reimburse customers tricked into authorising a payment to fraudsters. Scammers persuade people they are talking to their bank, HMRC, or another legitimate organisation. The rules also cover those caught by 'romance' scams and paying for goods that don't exist. The maximum refund is £85,000, although banks can refuse if they can prove the customer has shown a 'significant degree of carelessness'.

Tax deadline looms

The self-assessment deadline of 31 January is looming, with late submissions incurring penalties and interest charges. Those needing to complete a return include the self-employed, those earning over £60,000 who also claim child benefit, anyone with untaxed income, including landlords, anyone with savings or investment income of more than £10,000 before tax, and those with total taxable income of more than £150,000. In total an estimated 12 million will need to file one of these returns by this deadline.

Company car tax

The tax on most company cars will start rising from April 2025, after a three-year freeze. Increases are scheduled for the following two years, and will impact all vehicles, including electric and hybrid cars, although the latter will still have a lower tax rate than more polluting vehicles. Electric cars with zero emissions are currently taxed at 2%, but this will rise by one percentage point each year to stand at 5% by the 2027/28 tax year.

INVESTMENTS

CTFs grown up – the importance of children's savings

Young adults, and their parents, are being urged to track down lost Child Trust Funds (CTFs), which have an estimated £1.4bn sitting unclaimed in dormant accounts.

CTFs were opened for all children born between 1 September 2002 and 2 January 2011. Parents received a £250 voucher and could open a cash or investment CTF, with low-income families receiving £500. Accounts were opened automatically for children if parents failed to take action, and the government made a further payment on the child's 7th birthday.

Parents, grandparents and family friends can contribute to these accounts, currently up to £9,000 a year, meaning many CTFs have sizeable balances on maturity.

A CTF reverts to the child at 16, and they can access this money at 18 or transfer it to an adult ISA.

UNCLAIMED FUNDS

Government data shows 670,000 of these maturing CTFs are untouched – with the average balance standing at £2,212.

An [online tool on gov.uk](#) is designed to identify lost accounts. If you don't know the CTF

provider, account holders will need other key details, including home address (at birth) and national insurance number. Individuals can then get in touch with the provider to find out the balance of the account and how to access the fund or transfer it into another savings vehicle.

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